



2026-2027 Season

Sponsorship Opportunities

Celebrating 30 Years of Arts Enter Cape Charles

Since 1997, Arts Enter Cape Charles has brought the visual and performing arts to the lower Eastern Shore of Virginia. As we celebrate our 30 year anniversary in 2027, we thank you for your support and for sharing our legacy as a sponsor.



Historic Palace Theatre & Lemon Tree Gallery



Arts Enter began as a dream shared by founder Clelia Cardano Sheppard and a small group of arts enthusiasts. Today, the nonprofit provides arts education, presents year-round programming, supports artists and performers, and strengthens our Eastern Shore economy and culture.

TWO VENUES. ONE MOVEMENT.

Live theatre, music, dance, visual art, film, and arts education come together through Arts Enter's programs at two welcoming venues: the Historic Palace Theatre and Lemon Tree Gallery.



Historic Palace Theatre

A restored 1942 Art Deco theatre in the heart of Cape Charles, presenting live music, theatre, film, and community performances.



Lemon Tree Gallery

A gallery and creative space where art, music, and community meet. Discover works by artists and enjoy live music on our stage.



Arts Education

Piano, voice, theatre, visual arts, and dance classes for all ages. Nurture your creativity and build confidence.

Our vision is that every member of our community has access to the inspiration of the arts, whether as a performer, creator, or appreciator.

Thank you to all who are a part of our story —
past, present, and future!

2026-2027 *Legacy Sponsorships*

**Invest in the Next 30 Years of the Arts
with a transformational gift to support our mission**

PEARL — \$30,000

Premier recognition throughout our 30th Anniversary Season

EMERALD — \$20,000

Signature recognition throughout our 30th Anniversary Season

RUBY — \$15,000

Leadership recognition throughout our 30th Anniversary Season

DIAMOND — \$10,000

Special recognition throughout our 30th Anniversary Season

LEGACY SPONSOR BENEFITS

- Exclusive inclusion on Legacy Sponsor Banner on the Palace Theatre facade
 - Featured in our electronic and print signage at all events
 - Recognition in digital and print media
 - Leadership Circle membership and exclusive donor event
 - Reserved seating and VIP experiences
- Season passes to all performances • Complimentary full-page playbill ad

Includes permanent recognition in theatre lobby

2026-2027

Event Sponsorships

30th Anniversary Year

New series plus traditional favorites make this a banner year!

HISTORIC PALACE THEATRE

CENTERSTAGE SPONSOR: \$6,000

Our spring musical and 30th Anniversary Celebration make a splash

MAINSTAGE SPONSOR: \$4,000

Comedies, classical concerts, and tribute bands fill the theatre with joy

NEW!

SPOTLIGHT SERIES SPONSOR: \$1000

Shine light on serious talent from near and far

COMMUNITY PROGRAMS SCHOLARSHIPS: \$500

Sponsoring our dance showcases, choir performances, and summer camp sponsors a child's scholarship

LEMON TREE GALLERY

FRIDAYS AT LEMON TREE: CENTERSTAGE SPONSOR: \$6,000

Free live music almost every Friday night with local and regional talent

NEW!

CANDLELIGHT SERIES: \$500

Ticketed music performances in an intimate space

artsentercapecharles.org
lemontree.gallery



Candlelight Series

Live Music, Up Close

AT LEMON TREE GALLERY

\$500 Candlelight Sponsorships

SAT Sept 26 7:30 PM **Virginia Opera Emerging Artists**
Arias and Duets

SAT Feb 6 7:30 PM **Megan Cartwright**
An evening of song

SAT Mar 13 7:30 PM **Trio Niche**
Strings and pianoforte concert

SAT May 15 7:30 PM **Alvy Powell & Dr. Caroline Gibson**
Opera concert

\$25 Tickets • Up to 60 Audience Members

\$500 CANDLELIGHT SPONSOR BENEFITS

Mention in print and social media surrounding the sponsored performance
Included in electronic signage at Historic Palace Theatre • 2 complimentary tickets
Introduced at event • Logo displayed at event



Includes a 1/4-page playbill ad

Spotlight Series

Shining Light on Serious Talent

AT THE HISTORIC PALACE THEATRE

\$1,000 Spotlight Sponsorships

- | | | | |
|-----|--------|------|---|
| SUN | Oct 4 | 4 PM | Vladyslav Doyhan on Saxophone
A benefit concert for Ukraine |
| SUN | Oct 18 | 4 PM | Waterwoman: A Reading
A play by Lenore Hart & David Poyer |
| SUN | Nov 1 | 4 PM | Songs of the Harvest
Doorway Singers acapella group |
| SUN | Dec 13 | 4 PM | Crooners Christmas
Good Shot Judy swing band |
| FRI | July 2 | 6 PM | Live at the Palace
Live album recording of regional bands |

\$10-\$25 tickets • Up to 350 Audience Members

\$1,000 SPOTLIGHT SPONSOR BENEFITS

Mention in print and social media for the event • Introduced at event • Reserved seating
Included in electronic signage at Historic Palace Theatre • 4 complimentary tickets
Logo displayed at event • Leadership Circle membership and exclusive donor event

Includes a ½-page playbill ad

Mainstage

Big Shows, Big Moments

AT THE HISTORIC PALACE THEATRE

\$4,000 Mainstage Sponsorships

FRI-SUN	Nov 20-22	7:30 PM 3 PM	<i>Present Laughter</i> A Comedy by Noël Coward	\$35 TICKETS 900 CAPACITY
SAT	Dec 12	7:30 PM	Holiday Brass Virginia Symphony Orchestra	\$40 TICKETS 350 CAPACITY BLUE HERON REALTY
SAT	Feb 19	7:30 PM	Man in Black Johnny Cash Tribute Band	\$55 TICKETS 350 CAPACITY
SAT	Mar 6	7:30 PM	Who's Bad Michael Jackson Tribute Band	\$55 TICKETS 350 CAPACITY
SAT	May 29	7:30 PM	King of Diamonds Neil Diamond Tribute Band	\$55 TICKETS 350 CAPACITY
FRI-SUN	June 25-27	7:30 PM 3 PM	<i>The Odd Couple</i> A Comedy by Neil Simon	\$35 TICKETS 900 CAPACITY HOTEL CAPE CHARLES

\$4,000 MAINSTAGE SPONSOR BENEFITS

Logo visibility and mention in all print and social media including billboard
Featured in electronic signage at Historic Palace Theatre • 8 comp tickets • Reserved Seating
Opportunity to speak at event • Logo displayed at event • Custom ticket booth banner
Leadership Circle membership and exclusive donor event

Includes a full-page playbill ad + billboard



Centerstage

Community Comes Together

AT THE PALACE THEATRE & LEMON TREE

\$6,000 Centerstage Sponsorships

FRI-SUN **Apr. 23-25** **7:30
3 PM**

**Apr 30-
May 1-2**

The Little Mermaid

Spring Musical at the Palace

**\$35 TICKETS
1800 CAPACITY**

SAT **June 12** **5 PM**

Red Carpet 30th Anniversary

Party Celebrating Arts Enter

**NO TICKET CHARGE
RSVP REQUIRED
350 CAPACITY**

Fridays **6-8 PM**

Fridays at Lemon Tree

Free music almost every Friday

with local and regional talent

**NO TICKET CHARGE
40 EVENTS**

\$6,000 CENTERSTAGE SPONSOR BENEFITS

Logo visibility and mention in all print and social media for event(s)
Premier road signage • Theatre facade signage • Electronic signage
Opportunity to speak at event • Logo displayed prominently at event(s)
Reserved Seating • Leadership Circle membership and exclusive donor event

Includes full-page playbill ad + premier signage





Community Programs

Sponsor an Event To Sponsor a Student

Scholarships

AT ARTS ENTER CAPE CHARLES

\$500 Community Programs Sponsorships

SAT Dec 5 5 PM

Christmas Dance Showcase

Arts Enter School of Dance

SUN Dec 20 4 PM

Christmas Concert

The Shore Singers

SAT June 5 5 PM

Spring Dance Showcase

Arts Enter School of Dance

SUN June 6 4 PM

Spring Choir Concert

The Shore Singers

FRI
SAT July 16-17 7 PM
2:30 PM

Moana, Jr.

Musical Theatre Summer Camp

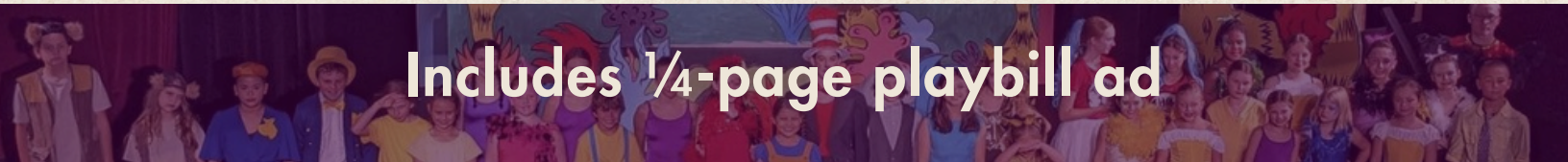
\$500 COMMUNITY PROGRAMS SPONSOR BENEFITS

Mention in print and social media surrounding the sponsored performance

Included in electronic signage at Historic Palace Theatre

Introduced at the event • Logo displayed at the event • Complimentary ¼ page playbill ad

A generous anonymous donor has pledged to match your donation.



Includes ¼-page playbill ad

Have an Arts Enter story to tell?

It's been an unforgettable 30 years!
Please share your favorite Arts Enter
memories, stories, photos, and testimonials.
A special edition coffee-table book
commemorating Arts Enter will be released
at our June 12, 2027 Red Carpet Celebration!
We want to hear your perspective on what
Arts Enter means to you.

Email us at team@lemontree.gallery



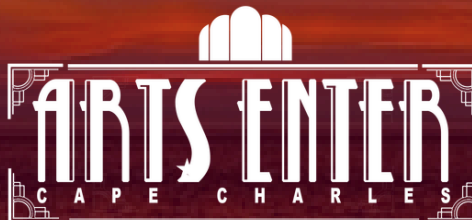
LEADERSHIP CIRCLE

Sponsors & Donors of \$1,000+

Those who give \$1,000 or more become members of our
Leadership Circle, receiving special recognition, reserved seating,
and an exclusive donor event with a state-of-the organization address
and entertainment.

Thank you

for investing in the next generation!



SCAN
ME!

artsentercapecharles.org/support/sponsor